# LeaderStat<sup>®</sup> LET'S GET TO **THE CORE OF YOUR** WORKFORCE **CHALLENGES**



DIRECT CARE STAFF | INTERIM LEADERS | EXECUTIVE RECRUITING | CONSULTING | WORKFORCE SOLUTIONS



# **FOR OVER 20 YEARS** WE HAVE BEEN ARING **FOR OUR CLIENTS AS THEY CARE** FOR OTHERS





We use our decades of experience to strengthen your workforce at its core with customizable solutions. We get to the root of your staffing issues and offer **concrete solutions**, so you can focus on what matters most...caring for others.

We are proud that our customers give us a 94% satisfaction rating, and 91% of our clients are repeat customers. We partner with our clients throughout the process and promise to provide **expert knowledge** in the marketplace.







# What Our lients Have to Say

"I want to express that our investment with your company and our relationship with your team is invaluable to us. Just knowing that we have your support systems to help us navigate through whatever it is we may be experiencing is a major comfort to me as the leader of our company."

# **Cathy K., President & CEO**

Skilled Nursing and Memory Care Organization



# **Jur Services**



# **Direct Care Staffing**

We specialize in recruiting highly qualified, experienced direct care staff who are committed to your organization's success. Whether you have a critical need for RNs, LPNs, CNAs, a Director of Nursing, or a Nursing Home Administrator, our team is available for extended periods of time and are able to jump into a new environment and provide care consistency to your residents.



### **Executive Recruitment**

Our team of executive search consultants works with you to understand the key components of the position and your operation. Our process includes an extensive research of our candidates' qualifications, references, and career goals. Some common positions we fill include Directors of Nursing, Executive Directors, Nursing Home Administrators, MDS Coordinators, Regional Sales Directors, Regional Operations Directors, C-Suite, and more!

# **Consulting Services**

Our nationally-recognized healthcare consultants can help you bounce back from a difficult survey, improve the quality of your clinical systems, implement successful marketing systems, and much more. With hands-on knowledge of regulations, reimbursement rules, and facility operations, our consultants understand your challenges and opportunities and are here to help.

### **Workforce Solutions**

We offer total workforce solutions, tailored to your specific staffing needs and addressing the issues at their core. We are committed to offering robust, realistic strategies to get you back to operating at optimal levels. We help you strengthen your workforce at its core with customizable solutions including Customized Recruitment and Hiring Consulting, Managed Service Provider (MSP) Program, Certified Medication Aide Program (MA-C), and RPO (Recruitment Process Outsourcing) Services.

# **GigWorx Healthcare**

Our per-diem partner helps you find local staff at a moment's notice. With per-diem staffing, there are no expenses related to travel contracts, job board postings, or onboarding costs. Only pay for what you need when you need it without over-committing.



**94%** 

satisfaction rate 20+

years serving healthcare organizations

# 91%

of our clients are repeat customers

# WHAT WE DO

We partner with healthcare organizations to provide highly qualified staff including **RNs**, **LPNs**, and **CNAs** for local and travel contract assignments.

# **HOW WE HELP**

We access our extensive network of qualified healthcare professionals who are ready to step in and help your organization at a moments notice.

# **OUR GOAL**

Our goal is to successfully partner with clients as we provide outstanding support and expertise so you can focus on what matters most - caring for others.



cutive Recruitment

# Let our decades of experience connect you to the best and brightest in the healthcare industry.

We know that finding talented leaders who are committed to your goals is critical to your organization's success. We specialize in recruiting highly qualified leaders for healthcare organizations nationwide.

We offer two executive search options: LeaderStat Contingent Search specializes in recruiting regional and facility-level staff and LeaderStat Retained Search, which focuses on placing C-Suite healthcare executives.







# You have unique challenges. We have solutions.

Our nationally recognized consultants work closely with state and federal government agencies to support centers nationwide.

# **Clinical Consulting**

Our experienced clinical consultants can conduct infection control assessments, QAPI reviews, nutrition and dining audits, documentation evaluations to measure compliance and high-risk resident record reviews.

# **Survey Readiness Consulting**

Our survey readiness consultants can assist with skilled nursing or assisted living mock surveys, risk assessments, Life Safety Code and Emergency Preparedness assessments, and OSHA audits.



### Survey Turnaround Consulting

Our turnaround consultants are experts in survey compliance and can help rebound from a difficult CMS survey, provide quality systems audits, and assist with state remedies such as Directed Plans of Correction and Directed In-service Trainings.



### **Education and Training**

We offer a variety of educational programs including certifications in Medication Aide Certification (MA-C) and RAC-CT, as well as training/support in the areas of MDS, QAPI, IPCP, PDPM, behavioral health, customer service, marketing and sales, and more.



### **Operations Consulting**

Our operations consultants are experts at evaluating the performance of your organization while providing specific improvement strategies to help enhance outcomes and can provide operational assessments, PBJ audits, recruitment and hiring assessments, feasibility studies, MA-C implementation training and toolkit, census development and marketing assessments, succession planning, and Health Information Management support.



### **Clinical Reimbursement Consulting**

Our reimbursement consultants can assist with exception reviews as well as provide assessments and support in the areas of MDS, PDPM, Medicare Part A and B, and Quality Measures.

### **Additional Consulting Services**

Different healthcare organizations have different needs. In addition to all services listed above, LeaderStat consultants can provide customized engagements that are tailored to meet your needs.





**Customized Recruitment and Hiring Consulting:** Our workforce solutions consultants evaluate your current recruitment and hiring strategies to determine opportunities to increase the candidate experience, streamline current processes, and reduce agency spending. They provide customizable and realistic solutions to help your organization attract more qualified employees.



**Managed Service Provider (MSP) Program:** We understand the special challenges and workforce issues in the skilled nursing and senior living space. Whether your organization needs additional staff or interim leadership to fully outsourced and managed consulting programs, our MSP program simplifies and streamlines processes, creating consistent standards for quality, compliance, and best practices.



**Certified Medication Aide Program (MA-C):** Our Medication Aide Certification (MA-C) course prepares Ohio students to administer medications in your buildings. The system includes a combination of in-classroom learning in Powell, Ohio as well as on-site clinical training and is taught by a seasoned RN Clinical Instructor that brings 34 years of long-term care experience to the classroom.



**RPO (Recruitment Process Outsourcing) Services:** Outsourcing some, or all, of your recruitment processes to a trusted RPO provider, can help your organization place top talent quickly, saving you time and money.

# What Our lients Have to Say

We have been very pleased with the results of the recruiting process with LeaderStat. What we recognize the most beyond the process itself is that the team at LeaderStat is very dedicated to their craft and is completely engaged with their customers.

**Stephen S., Senior VP of Operations** 



# HOW CAN WE HELP?

www.leaderstat.com 877-699-STAT info@leaderstat.com



