

INSIDE EDGE

THE LEADER IN NATIONWIDE FLOORING INSTALLATIONS



PROGRAMS PAY OFF

CASE STUDY: PROVIDING MONEY SAVING EFFICIENCIES FOR SENIOR LIVING FACILITIES

CHALLENGE

- Create nationwide flooring program
- Consistent multi-site installation
- Source multiple flooring product types
- Provide value engineering options



SOLUTION

Senior living facilities often involve carpets with large scale patterns. The design creates a beautiful warm environment, but with large patterns on 12' broadloom comes a large amount of material waste that costs the customer additional money.

Working with a long-time partner in the senior living industry, Inside Edge explored solutions with their carpet suppliers to find ways to provide large scale hospitality broadloom carpet patterns, creating as minimal waste possible. Working closely with the Inside Edge estimating department, it was suggested that if the mill could manufacture a carpet that was made in a narrower width, we could reduce both installation waste and the number of seams needed. The mill was able to accommodate this request saving the customer about 10% waste on each project which translated into cost savings and a better, more efficient installation with less seams.



During this process Inside Edge was able to save on average 190 -250 square yards per project which translates into a savings of over \$5,000 per project. On average Inside Edge installs approximately 35-55 projects each year for this customer and utilizing various roll widths in common area corridors, activity and dining room spaces. Through collaboration between the end user, carpet manufacturer and Inside Edge, we have been able to keep the product design and build a pattern that was divisible with various widths.

Inside Edge is a CPS vendor partner that provides nationwide flooring installation services for your Capital Expenditure (CapEx) Flooring projects. Our dedicated teams handle scope, budgeting, and schedule coordination. Our crews are trained and experienced in working in senior living environments and follow the latest safety and infection control guidelines.

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