

## Focus on patient care, not paperwork

A rapidly growing population of senior citizens is driving an increased demand for home health care and hospice services. In order to meet this increased demand while also managing high caregiver turnover and changing regulations, home health providers need to operate as efficiently as possible. Eliminate manual tasks and improve the process for caregivers and patients by transitioning paperwork to digital.

### Initiate patient care sooner

The extensive process and time required to obtain physicians' signatures and complete admission forms can be an obstacle to providing patients timely care as well as receiving reimbursement. With elderly patients, having the flexibility to attain a signature in-person and online allows for paperwork to be digital but provides the experience needed for those who are not comfortable with computers. Transform paperwork into simple, guided forms so staff can help patients easily complete forms digitally, online or offline in person at home using a tablet – setting you apart from the competition.

### Improve operating efficiency

Changing payment models and new regulations make it increasingly important to streamline the billing process. Manually adding information to onboarding documents and re-typing information for billing/reimbursement paperwork is slow and wrought with errors. Delays in getting all signatures in place mean you don't get paid as quickly. DocuSign speeds up the process and reduces errors, letting you care for patients sooner and receive payments faster. Save time and standardize processes by storing frequently used agreements along with their custom fields, recipient routing, and other settings.

### Streamline HR onboarding and recruiting to address high staff turnover

Staffing challenges and high turnover rates impact business growth, as well as your ability to ensure compliance and improve patient outcomes. Research shows that a positive onboarding experience goes a long way to improving retention rates. DocuSign allows you to digitize common employee forms such as I-9, W-4, benefits forms, policy statements and payroll documents to accelerate and simplify the onboarding process.

## Results

Nurses can now fill out

**5-7** pages

required in the  
admissions visit  
in less than

**15** minutes

**“As a non-profit, we constantly have to look for ways to reduce our costs so that we can continue to provide important care for our patients. DocuSign is a natural fit.”**

**David Lafferty**  
EVP/Chief Information Officer  
Tidewell Hospice

## Improve HIPAA and PHI compliance processes

Save time and reduce risk exposure with digital compliance forms. Create HIPAA-approved templates and automatically pull data from a CRM or other systems of record to generate a prior authorization form and other required documentation. Each DocuSign eSignature transaction includes a fully traceable, tamper-proof audit trail and exportable Certificate of Completion. DocuSign provides full document encryption to ensure patient data is secure.

## The DocuSign Agreement Cloud for Home Health & Hospice

The DocuSign Agreement Cloud for home health and hospice lets you focus on your patients and get reimbursed faster by simplifying the many processes that require forms, signatures, and notes. It automates and connect workflows end-to-end to help home health providers do more with less, accelerate revenue, and deliver the modern experiences patients, physicians, and your employees come to expect. We work with over 1,800 healthcare providers to achieve results like an 88% error reduction, completing processes 21 days faster and saving on average \$36 per agreement.

### eSignature

Securely send and sign agreements in-person, offline, or digitally and maintain a complete audit trail.

### Powerforms

Generate on-demand, self-service documents for signature in a secure and user friendly experience.

### ID verification

A digital way to verify government-issued IDs.

### Payments

During the signing process, collect payment via credit card, Apple Pay, Google Pay, or ACH electronic payments.

### Integrations

350+ pre-built integrations with the leading platforms where healthcare work is done, including Workday, Greenhouse and Microsoft.

Learn more about the [DocuSign Agreement Cloud for Healthcare](#).

## Use case examples

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### Patient & physician care coordination

- Physician orders
- Patient on-boarding forms
- Notice of privacy practices
- Transition of care documents
- Medical record updates
- Consent forms

### Point of care

- Patient pre-admission and scheduling
- Physician referrals
- Medical evaluation forms
- Care plan instructions

### Compliance

- HIPAA training and compliance documentation
- Employee acknowledgements
- Certificate of need requirements

### Billing and processing

- Reimbursement paperwork
- Billing

### Healthcare staffing

- W-4 and state tax forms
- I-9 forms
- Direct deposit forms

### Reimbursement

- Medicare forms
- Medicare managed care

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#### About DocuSign

DocuSign helps organizations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 537,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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