



Company Overview

A national chain of urgent care centers that provide immediate walk-in treatment for illnesses and injuries as well as wellness exams and employer health services.

The Challenge

MedExpress had a portfolio of 200+ locations, all of which were being managed centrally out of its Pittsburgh, PA headquarters. With several different waste and recycling providers across separate locations, the company's facilities team struggled with consolidating, tracking, and managing waste operations. As a result of unconsolidated vendors and waste bills, MedExpress suffered from an exorbitant amount of unfavorable charges on a monthly basis including excess yardage, contamination fees, and more. Given the time-consuming nature of managing multi-location waste services, the team paid these charges in full but lacked the time to negotiate their waste bills or prioritize an overhaul of their current program. As a result, MedExpress struggled with the following:



Managing **200+** locations serviced by **14 different vendors**



Unoptimized service levels resulting in **costly hauler fees** on monthly invoices



Waste diverted from landfill waste **below the market average**

The Solution

RoadRunner used market intelligence, proprietary technology, and dedicated team of passionate human beings to simplify the MedExpress waste operation by fully consolidating and managing the company's entire multi-location portfolio. This well-aligned partnership has driven value for the MedExpress team by providing third-party waste & recycling expertise while increasing bandwidth for the staff, as they no longer need to handle the daily hassles of a large scale waste management operation. Put simply, RoadRunner:

- ✓ **Reduced complexity:**
 - **14 vendors** consolidated into one single point of contact
- ✓ Introduced clean-stream recycling
- ✓ Guaranteed monthly savings
- ✓ Right-sized equipment
- ✓ Streamlined billing

ROADRUNNER'S IMPACT

17% RECURRING MONTHLY SAVINGS FOR MEDEXPRESS

Portfolio Management

200+ locations waste & recycling operations consolidated to drive annual hard savings—all achieved through the negotiation of lower rates & the elimination of costly overage & contamination fees as well as the reduction of excessive yearly price increases from incumbent waste providers.

Diversion & Recycling

Customized program with RoadRunner's clean-stream recycling service, initiated within a ~2 month period across 4 major U.S. markets.



15 tons of post-consumer plastic & metal recycled



35 tons of cardboard recycled in first 6 months



100% transparency into the waste operation including services, savings, & recycling reports

Cost Avoidance

In addition to saving MedExpress 17% in recurring monthly costs, RoadRunner will also shield MedExpress from an estimated:

\$100,000+ IN TYPICAL INDUSTRY PRICE INCREASES