



With the multifaceted utility rate structures, incentive programs, rebates, tax credits, industry specific billing codes, meter readings and more – utilities are complex! Extensive knowledge of the utility industry’s billing process, as well as the local and state programs, is essential to effectively review your utility bills. With this amount of complexity, a small overpayment can easily go unnoticed until it is incorporated into your monthly utility budget for many years. Care Purchasing Services (CPS) has utility auditing vendors that can execute comprehensive utility bill audits, receive refunds on past charges, and implement recommendations to reduce your future utility bills.



Electricity



Natural Gas



Water



Waste



Telecom/IT

CPS VENDOR PARTNERS



URA has the expertise to perform a line-by-line analysis of your utility bills, identifying billing errors and overcharges that result in very costly overpayments to utility companies. By correcting the billing errors that are found, URA can recover the majority of overpayments and allow the senior living community to reduce future utility costs, creating significant future savings for the community.

- Lower costs on future bills and receive retroactive refunds
- Minimum staff time required - provide utility account information or one invoice
- URA is paid 25% of any retroactive refunds that results from their recommendations
- Founded in 1996 by utility industry experts



An example of URA savings:

Twelve IL-AL-MC-SN communities, average size of 250 units, located in four states, secured approximately \$240,000 in 1st year savings. Approximately \$14,000 in refunds and \$6,000 ongoing future savings per community.



American Utility Tax & Audit Corp (AUTA) is an energy sales tax consulting firm that specializes in reducing or eliminating sales tax on natural gas, electric and water accounts, along with obtaining available refunds for past overpayment.

- Lower costs on future bills and receive a refund on past charges
- Minimum staff time required - provide one invoice for each utility account
- AUTA’s one-time fee is 35% of your refund – not invoiced by AUTA until your refund has been confirmed
- Dedicated tax experts - State’s guidelines and Statute of Limitations



An example of AUTA savings:

Four IL-AL-MC communities, average size of 200 units, in Texas, received \$79,678 in refunds and ongoing annual savings of \$31,702. Approximately \$12,000 - \$30,000 in refunds and \$10,000 ongoing future savings per community.





Titan Energy is a holistic energy consultancy group with in-depth knowledge of energy procurement, demand-side management and on-site generation services. Titan Energy creates comprehensive energy management strategies backed by data to control and reduce energy costs.

- Utility bill auditing, utility data management and dashboarding, maximize utility incentives
- Electricity and natural gas procurements, demand-side management and on-site generation services
- Solar or CHP installations, LED retrofits and weatherization
- COVID-19 Disinfecting LED lighting and UV-C systems



An example of Titan Energy savings:

An IL community, average size of 230 units, in Connecticut, saved \$48,000 over 18 months utilizing electricity procurement - providing day one savings and budgetary security.



Refuse Specialists (RS) is a full-service waste and recycling resource that focuses on increasing hauler/recycler bill accuracy, increasing operational efficiencies and reducing costs. RS are not waste haulers ~ RS manage waste contractors, so senior living communities can better manage the waste aspect of their operations.

- Utilize buying power to renegotiate and lower costs by 35% on average
- Negotiates contract terms with waste haulers and medical waste vendors
- Electronically audits vendor invoices for accuracy; removes overcharges and corrects billing errors
- Waste Stream analysis & reporting
- RS' compensation is directly linked to the savings RS negotiates on the communities' behalf



An example of RS savings:

Two senior living communities in the eastern U.S. had 19% or 6 billing errors corrected for a refund of \$5,692. Negotiated new hauler, rates and terms providing four months of net savings of \$18,544 (26.29%).



EngagedPro delivers leveraged access to all IT/Telecom providers thus lowering cost with improved services and support. The EngagedPro team acts as an advocate on behalf of the senior living communities, sharing information required to make an informed decision to select the best provider for the community.

- Cost savings average 22% for Voice and Data Telecom services
- Improve existing technology for less – Voice, Data, Internet, Broadband, Cyber Security, Managed Services, Cloud, Hosted Phones
- Procurement consulting, vendor management, project & product management, single point of contact
- EngagedPro is compensated by service provider or contracted partners



An example of EngagedPro savings:

Eleven AL communities received a 34% or \$129,600 in annual savings. Approximately \$12,000 per community.