



Snow Removal
Solutions For Your
Portfolio

Snow Removal Introduction

2025



A snowplow with a blue and yellow body is clearing a large pile of snow on a city street. In the background, there is a multi-story apartment building with many windows. A red and white triangular yield sign is visible on a pole. The scene is set in winter, with snow covering the ground and the plow's blade pushing it aside.

SNOW REMOVAL



Jeff Roberts
Senior Director of Program
Management

Jeff is a Senior Director of Program Management with more than 10 years of experience in the industry. Jeff's background is landscaping and snow removal, working with 4 of the 5 largest Fortune 100 companies on both services over the last 5 years.

Jeff brings a strong technical knowledge to his role and understands the complexities of large-scale program management within an environment that has high expectations both for service and value. Jeff also is integral in developing out of scope processes for his clients.

Matt is a Director of Program Management with more than 13 years of experience in the industry. His focus is on snow removal and landscaping services and he personally led one of the largest exterior transitions in our organization's history when he launched a program that totaled more than 5,000 properties across both service categories.

Matt's focus is on ensuring the day to day team is executing while working closely with the client on long-term initiatives, including developing both short-term and long-term savings initiatives.



Matt West
Director of Program
Management



- Provider onboarding process
- Review scope of work
- Internal process & training
- Create & distribute communication
- Pre-season inspections



- 72 Hours out - Weather tracking for potential inclement weather
- 48 Hours out - Confirm sites, routes, equipment and supplies with all crews
- 24 Hours out - Final checklists are reviewed



- Reviewing and tracking storm
- Confirming & validating services
- Rerouting service providers
- Reviewing & updating WO's in 3rd party system
- Continuous communication



- Site monitoring & clean ups
- Validation of services performed
- Work order recap review
- Review individual vendor performance

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Storm Prep

Service
Validation
Check-Ins and
Photos

In-Storm
Reporting
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SNOW REMOVAL

TECHNOLOGY INTEGRATION



